



Sub-Contractor Management

Sarah Jones – Toll
 Craig Olsson – Linfox
 Shane Falkiner – Scott's Transport Industries




Purpose of Sub-Contractor Management

- Provides comfort to the Transport Company and Customer, in ensuring compliance
- Educating sub-contractors about compliance standards they must maintain
- Pseudo-regulatory




How to engage Sub-contractors

- Toll
 - What Toll wants: operators that meet/share our values
 - Systems must reach equivalent outcomes
 - Contract terms and conditions
 - e.g. no sub-sub contracting
 - advisement of external infringements/sanctions
 - Pre-qualification audit (desktop)
 - Sub-Contractor database
 - Onsite inductions



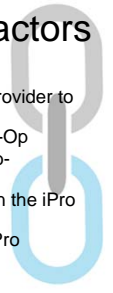
How to engage Sub-Contractors

- Linfox
 - Determine the work scope
 - Select a Sub-contractor
 - Assess the Sub-contractor (Audit)
 - Legal contractual agreement
 - Induction / training sub-contractor drivers




How to engage Sub-Contractors

- Scott's Transport Industries
 - STI engaged an external 3rd party web-based provider to develop system
 - Depots determine need for Sub-Contractor/Tow-Op
 - Approved internal BU application to engage Sub-Contractor
 - SC directed to iPro Live along with guidelines on the iPro Live subscription process
 - Assessed against our criteria/outcomes set in iPro
 - Driver inductions / Registration



Processes to Ensure Compliance Standards

- Linfox
 - Annual audit (Safety, CoR, Training)
 - Systems review (Fatigue, Speed Management, Maintenance)



Tools for Educating Sub-Contractors

- Toll
 - Toll aims to do more in this space
 - To date, education focussed on CoR for customers
 - Incident data rollover awareness
 - Future roll-out of CoR online modules to sub-contractors
 - Share our regulatory/policy updates



Tools for Educating Sub-Contractors

- Linfox

